

THE ROUNDUP



St. George Project Services

Our Team... Your Success

Edition 10 - 29 January 2021

BRENDEN'S BROADCAST

So, 2021 has begun.

After all the excitement about Ring Road 5 in the backend of last year and the great catchup we had up at Palm Cove I thought 2021 was going to start a bit slowly. How wrong was I.

The year has started incredibly strong with several tenders coming out to the market and some unique requests coming from current clients. Things are looking extremely positive with some long-term future projects that will ensure a continuous pipeline of work. I will provide an update on this in the next newsletter.

Whilst things are looking positive there are a couple of challenges that we have regarding resources and keeping our VIP (*Bread and Butter*) clients fully supported. We are on the hunt at present for potential site and contract administration engineers with some possible openings for inspectors, should we have success with some of the recent tenders, and then what happens if there are some declared weather events. Always happy to receive leads on any suitable candidates.

More broadly within the Industry there is a bit of skulduggery that is happening with organisations providing ghost teams on bids. The term "Ghost Teams" relates to names that have been put on submissions without the approval of the individual whose name has been put forward, therefore forming a team of ghost resources that do not belong to the bidding organisation or are completely unaware that their CV's are being used by another organisation. Whilst we are not aware of this happening to any of the SGPS team, it has certainly happened a few times in recent months to other organisations. There have been some formal complaints made about this appalling behaviour. The organisations that are doing this obviously have no respect for anyone, whose CV that they are using. To address this, we are seeing clients request that we have the CV's signed and dated by the respective team members as part of the tender submission so that they can ensure that they are not wasting their time assessing Ghost Teams.

If you are working with clients in putting tenders together for PM or CA type services, you might want to mention that they use this approach. Recently, I was advised that one individual appeared in 5 of the 6 submissions received, as a former Manager in a principal organisation this would greatly concern me in terms of the effectiveness and service that I would be receiving if that individual were to be successful.

There are some new team members that have started, and others that will be starting soon, and we will continue to introduce them as they commence with the SGPS team in these newsletters.

Recent Tender Outcomes

- Matthew Boschen has been successful in TMR TSV Maintenance Role that Dan has undertaken for many years.
- SGPS were unsuccessful DRFA 2021 Townsville City Council.
- SGPS were unsuccessful with Bundaberg Regional Council Panel of Suppliers
- Unsuccessful with 6-month Infrastructure Operations Manager Role at Hinchinbrook Shire Council.
- Successful with recent submission to undertake an independent review of the Haughton Pipeline Project Stages 1 and 1.1 for Townsville City Council. Neil Allen (my former boss) and Sheree are assisting me with this project.
- Matt Schembri has been successful with the Contract Administrators role with Townsville City Council for Charters Towers Road Water Main Upgrade. This project has 3 stages and will span over 18 months.
- Mitchell Sullivan has been successful with an as required role for Charters Towers Regional Council TGS Development

Currently we are awaiting to hear the outcome of the following tender submissions.

- Townsville City Council PM Recycled water reuse scheme.
- Flinders Shire Council DRFA 2021
- LendLease (Eliot Springs PM)
- Charters Towers Regional Council DRFA 2021
- TMR Maroochydore PM Pre-con services
- TMR TSV Pre-con

It is that time of year for Luke and I to have the annual sit down with each of you. We are looking to undertake this over the next month. We will advise of times and dates in due course.

I am sure that you will all agree that everyone is looking forward to another big year ahead and the many opportunities and challenges it will bring.

Have a fantastic weekend. !

The SGPS Way

Word's of wisdom from

Luke St. George



"It doesn't make sense to hire smart people and then tell them what to do; we hire smart people so they can tell us what to do."

Steve Jobs.

Welcome to the team!



Phil Tweddell comes to us all the way from WA where he was engaged by TMR to manage the Broome to Cape Leveque Rd Upgrade Project.

Phil will be fulfilling the role of Contract Administrators Representative on the E2G project.

phil@sgps.com.au

Ph: 0458 647 487



Matthew Boschen is a Civil Engineer who was recently engaged by Sun Metals to assist with the construction of their new facilities.

Matthew will be taking over the Engineering Role in the Maintenance Area of TMR Townsville which has for the past 4 years been carried out by Dan.

matthew.boschen@sgps.com.au

Ph: 0418 514 380



Welcome to the Team Andrew Mee. Andrew is a Civil Engineer who has previously worked for Lendlease Communities assisting with Subdivision development and design. Andrew is currently Assisting Mil with Preconstruction Activities and continuing to do inspections at Humes for the E2G Project.

Andrew.mee@sgps.com.au

Ph: 0478 117 735

Reminder!

WEEKEND WARRIOR



Josh's first catch!

Congratulations

Congratulations to Jack and Zoe who recently became engaged over the Christmas break. Wishing you both all the happiness for your future together.



Happy Birthday



Josh and Flo enjoyed their SGPS Voucher at the Salt House, Cairns.



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Christmas Function 2020